

### PNC INFRATECH LIMITED Investor Presentation Q3FY24

MASTERING EXPERTISE EXPANDING HORIZONS

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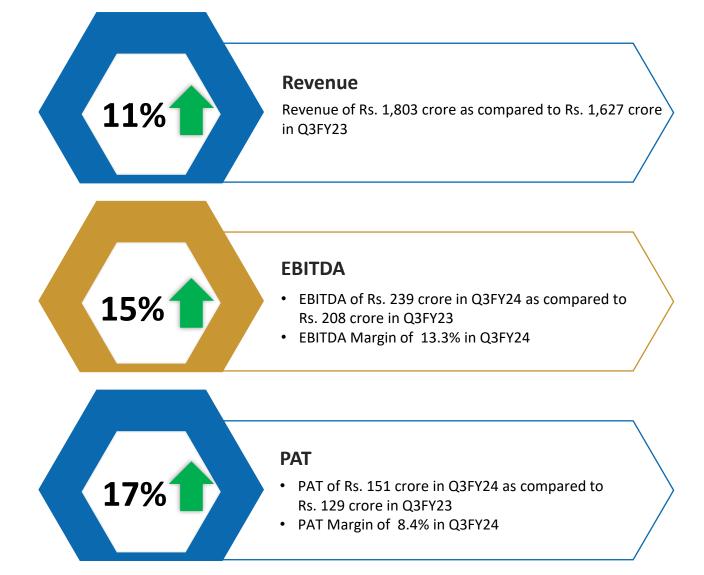
# Key Highlights & Financials

**PNC Infratech Limited** 

THE FUTURE

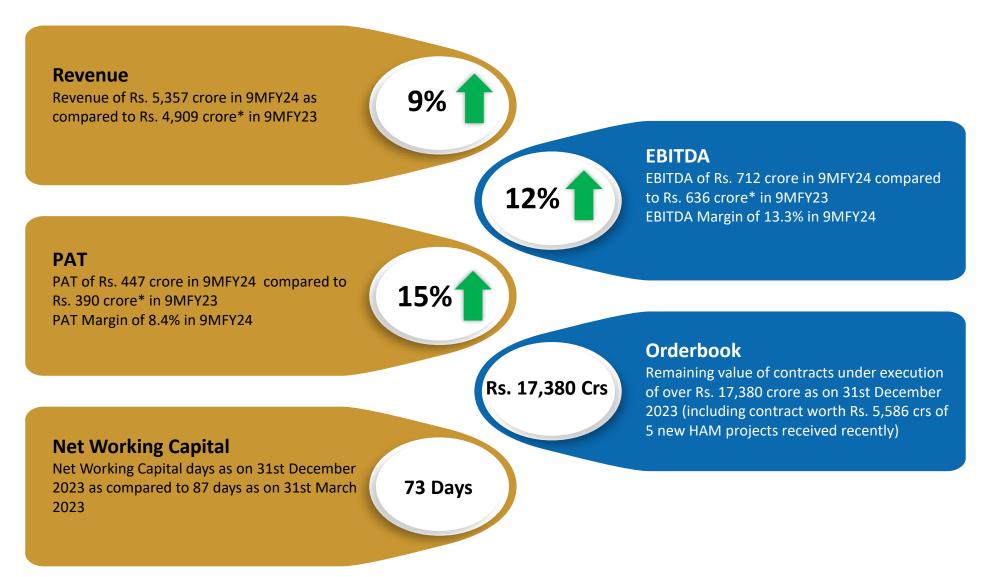
### **Key Highlights for Q3FY24**





## **Key Highlights for 9M FY24**



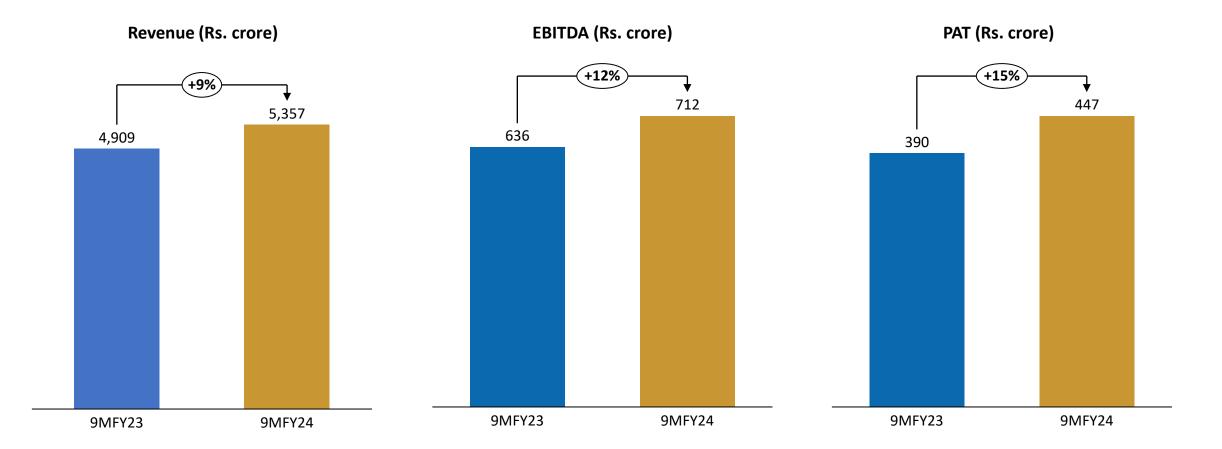


\* - Excludes Bonus of Rs. 37.02 crs received in 9M FY23 and Includes Rs. 251 crs of Revenue from Eastern Peripheral Expressway project in 9M FY23

Standalone Financials

## **Key Highlights for 9M FY24**





\* - Excludes Bonus of Rs. 37.02 crs received in 9M FY23 and Includes Rs. 251 crs of Revenue from Eastern Peripheral Expressway project in 9M FY23

**Standalone Financials** 

PNC Infratech Limited



# **Order Book Details**

**PNC Infratech Limited** 

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### **Robust Order Book over Rs. 17,380 crores**



- Remaining value of contracts under execution of over Rs. 17,380 crore as on 31st December 2023
- The below orders are included in order book as on 31st December 2023 :
  - ✓ Financial closure achieved for 6-lane Greenfield Varanasi Ranchi Kolkata Highway under Bharatmala Pariyojana in the state of Bihar on Hybrid Annuity Mode - Package 2 with a total EPC cost of Rs. 962 crores
  - ✓ Financial closure achieved for 6-lane Greenfield Varanasi Ranchi Kolkata Highway under Bharatmala Pariyojana in the state of Bihar on Hybrid Annuity Mode - Package 3 with a total EPC cost of Rs. 1,213 crores
  - ✓ Financial closure achieved for 6-lane Greenfield Varanasi Ranchi Kolkata Highway under Bharatmala Pariyojana in the state of Bihar on Hybrid Annuity Mode - Package 6 with a total EPC cost of Rs. 1,372 crores
  - ✓ Appointed date received for Construction of 4-lane highway from Singraur Uphar to Baranpur Kadipur Ichauli in the state of Uttar Pradesh on Hybrid Annuity Mode (Package-III) for total EPC cost of Rs. 865 crores
  - ✓ LOA received for 4 laning of Western Bhopal Bypass in the state of Madhya Pradesh on Hybrid Annuity Mode for a total bid project cost of Rs. 1,174 crores

Key EPC Projects Under Construction	Awarding Authority	Remaining Value (Rs. Crores)
Akkalkot Pkg-II (Badadal-Maradgi S)	NHAI	1,176
Sonali – Gorukhpur	NHAI	1,142
Kanpur-Lucknow Expressway Pkg-2	NHAI	786
Kanpur-Lucknow Expressway Pkg-1	NHAI	780
Mathura Bypass Pkg-1B (Mathura - Gaju Village)	NHAI	503
Hardoi Bypass	NHAI	424
Top 6 road projects		4,811
Water and Canal Projects		5,284
4 nos. recently awarded contract (Financial Closure Achieved)		4,412
Recently awarded contract (LOA received) (BPC)		1,174
Other Projects		1,699
Total Order Book		17,380

Contract under execution is over Rs. 17,380 crore which is over 2.5 times of FY23 revenue

**Road EPC projects constitute 75% of total order-book** 



# Portfolio of Development Projects on PPP Mode

PNC Infratech Limited

### **Asset Monetization**



- Divestment of Equity Stake in 12 of Company's Road Assets
  - The Company, along with its wholly owned subsidiary, PNC Infra Holdings Limited have signed a Master Securities Purahce Agreement (SPA) with Highways Infrastructure Trust (HIT), an Infrastructure Investment Trust (InvIT) whose sponsor is affiliated with funds, vehicles and/or accounts managed and/or advised by affiliates of KKR & Co. Inc., to divest 12 of the Company's road assets
    - 11 National Highway (NH) Hybrid Annuity mode (HAM) assets
    - ✓ 1 State Highway BOT Toll asset
  - ✓ Enterprise Value: Rs. 9,005.7 crore (together with the earn outs)
  - Equity Value: Rs. 2,902 crore (including cash)
  - ✓ Invested equity: Rs. 1,740 crore
  - ✓ The transaction is subject to certain regulatory and other customary conditions standard to a transaction of this nature

Proposed disinvestment is aligned with the Company's strategic objective of recycling the capital invested in operating road assets to leverage the ambitious growth vision

## **Sizeable Project Portfolio: Operational Projects**



Project	% Stake	Authority	State / Stretch	Туре	JV Partners	Kms / Lanes	TPC (Rs. Crs)	Invested Equity (Rs. Crs)	PNC Share of Invested Amount (Rs. Crs)	Grant (Rs. Crs)	Total Debt (Rs. Crs)	Debt as on 31 <sup>st</sup> Dec'23 (Rs. Crs)
Kanpur Kabrai	100%	NHAI	UP / NH-86	Toll	-	123 / 2	458.5	67.5	67.5	123.0	268.0	-
Gwalior Bhind	100%	MPRDC	MP / NH-92	Toll	-	107.68 / 2	340.3	78.3	78.3	27.0	235.0	27
Bareilly Almora*	100%	UPSHA	UP / SH-37	Toll	-	54 / 4	604.5	74.6	74.6	70.0	460.0	293
Rae Bareli Jaunpur	100%	NHAI	UP / NH-231	Annuity	-	166.40 / 2	837.4	139.6	139.6	0.0	697.8	256
Narela Industrial Area	100%	DSIIDC	Delhi / NA	Annuity	-	33 / -	175.0	35.0	35.0	0.0	140.0	-
							2,415.7	395.1	395.1	220.0	1,800.8	576

\* This project is part of the definitive agreements signed with Highways Infrastructure Trust on 15th January 2024

All Projects are Operational

### **Sizeable Project Portfolio: HAM Projects**



Project	% Stake	Authority	State / Stretch	Kms / Lanes	Status	TPC (Rs. Crs)	Invested Equity (Rs. Crs)	PNC Share of Invested Amount (Rs. Crs)	Total Debt (Rs. Crs)	Debt / Bond as on 31 <sup>st</sup> Dec'23 (Rs. Crs)
Dausa-Lalsot *	100%	NHAI	Raj/ NH11A	83.45/ 4/2	COD	820	65	65	371	276
Aligarh-Kanpur *	100%	NHAI	UP / NH-91	45 / 4	COD	1,110	131	131	500	459
Jhansi-Khajuraho (Pkg II) *	100%	NHAI	UP & MP / NH 75/76	85.4 / 4	COD	1,262	104	104	590	472
Chitradurga-Davanagere *	100%	NHAI	Karnataka / NH 48	72.7/6	COD	1,338	107	107	606	485
Jhansi-Khajuraho (Pkg I) *	100%	NHAI	UP & MP / NH 75/76	76.3 / 4	PCOD	1,342	128	128	604	537
Chakeri-Allahabad *	100%	NHAI	UP / NH 2	145.1 / 6	PCOD	2,018	187	187	873	802
Mitrasen to Kanpur *	100%	NHAI	UP / NH-91	60.6 / 4	PCOD	1,790	182	182	775	725
Challakere-Hariyur *	100%	NHAI	Karnataka / NH 150 A	55.7 / 4	UC	1,023	104	104	440	340
Jagdishpur-Faizabad *	100%	NHAI	UP / NH-330 A	60.2 / 4	PCOD	1,311	132	132	559	530
Unnao-Lalganj *	100%	NHAI	UP / NH-232 A	70.0 / 4	PCOD	1,491	129	129	631	480
Meerut – Nazibabad *	100%	NHAI	UP / NH-119	53.9 / 4	UC	1,207	120	120	514	469
Kanpur-Lucknow (Pkg I)	100%	NHAI	UP / NH-27	17.5 / 6	UC	1,618	86	86	780	237
Kanpur-Lucknow (Pkg II)	100%	NHAI	UP / NH-31/25	45.2 / 6	UC	1,662	85	85	777	250
Sonauli- Gorakhpur	100%	NHAI	UP / NH-29E	79.5 / 4	UC	1,611	85	85	757	40
Mathura - Gaju Village (Pkg- 1B)	100%	NHAI	UP/ NH-530B	32.9/4	UC	994	52	52	472	110
Hardoi	100%	NHAI	UP / NH-731	54.4 / 4	UC	948	49	49	443	170
Gaju Village- Devinagar (Pkg-1C)	100%	NHAI	UP/ NH-530B	33.0/4	UC	819	42	42	386	180
Akkalkot Pkg-II (Badadal-Maradgi S)	100%	NHAI	MH & KN / NH-150C	71.0/6	UC	1,733	91	91	812	170
Singraur Uphar - Baranpur Kadipur Ichauli (Package-III)	100%	MORTH	UP / NH-731A	25.5 / 4	AD	819^	0.25	0.25	444	-
Greenfield Varanasi - Ranchi - Kolkata Highway (Pkg-2)	100%	NHAI	Bihar / Greenfield	27.0 / 6	FC	891^	0.25	0.25	500	-
Greenfield Varanasi - Ranchi - Kolkata Highway (Pkg-3)	100%	NHAI	Bihar / Greenfield	36.0 / 6	FC	1,113^	0.25	0.25	632	
Greenfield Varanasi - Ranchi - Kolkata Highway (Pkg-6)	100%	NHAI	Bihar / Greenfield	35.2 / 6	FC	1,260^	0.25	0.25	715	-
4 laning of Western Bhopal Bypass	100%	MPRDC	MP / NH-46 / SH-28	40.9 / 4	LOA	1,174^	-	-	-	-
						29,354	1,880	1,880	13,181	6,732

\* These projects are a part of the definitive agreements signed with Highways Infrastructure Trust on 15th January 2024

Equity Requirement over the next 2-3 years of approximately Rs. 1,062 Crs for all HAM projects

COD = Commercial Operation Date, PCOD = Provisional Commercial Operation Date, UC = Under Construction, AD = Appointed Date Received, FC = Financial Closure, LOA = Letter of Award

12



# Annexure – I Summary Financials

**PNC Infratech Limited** 

### **Standalone Profitability Statement – Q3 & 9M**

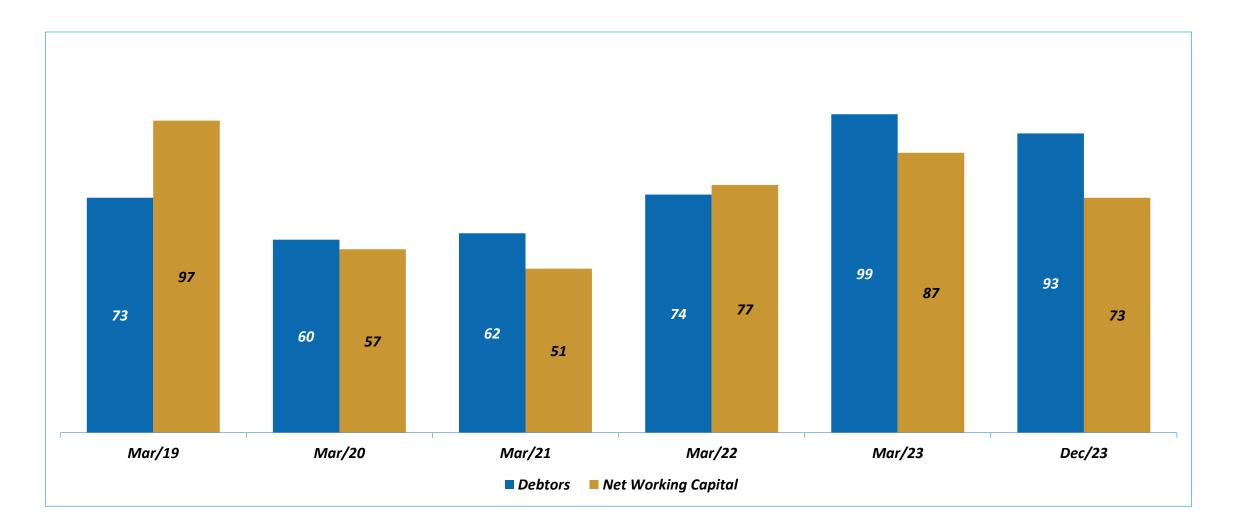


Rs. Crores	Q3 FY24	Q3 FY23	YoY Growth (%)	9M FY24	9M FY23	YoY Growth (%)
REVENUE*	1,803	1,627	11%	5,357	4,909	9%
EBITDA*	239	208	15%	712	636	12%
EBITDA margin*	13.3%	12.8%		13.3%	13.0%	
Other Income	4	10		18	28	
Depreciation	26	28		77	82	
Financial Expenses	17	16		52	49	
Profit Before Tax*	200	174	15%	601	532	13%
Total Tax Expenses	49	44		153	142	
Current Tax	50	47		155	150	
Taxation in respect of earlier years	0	0		0	0	
Deferred Tax	-1	-3		-1	-8	
Profit After Tax*	151	129	17%	447	390	15%
PAT Margin*	8.4%	8.0%		8.4%	7.9%	
Total Other Comprehensive Income, net of tax	1	-1		2	-2	
Total Comprehensive income*	152	129	18%	449	388	16%

\* - Excludes Bonus of Rs. 37.02 crs received in 9M FY23 and Includes Rs. 251 crs of Revenue from Eastern Peripheral Expressway project in 9M FY23

### **Net Working Capital Days - Standalone**





### **Consolidated Profitability Statement – Q3 & 9M**

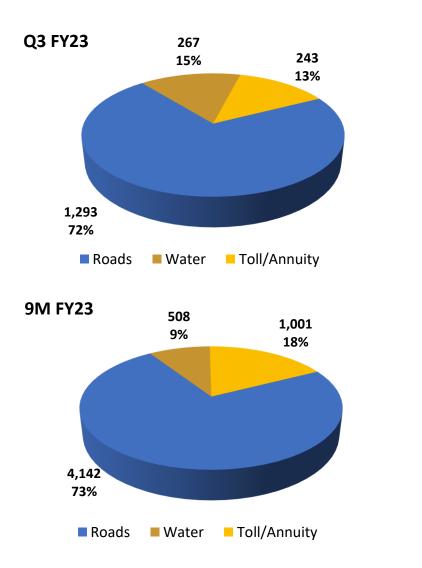


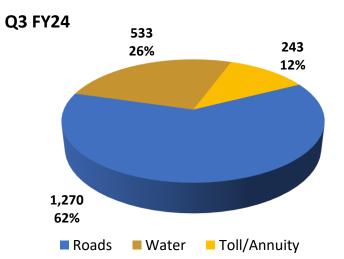
Rs. Crores	Q3 FY24	Q3 FY23	YoY Growth (%)	9M FY24	9M FY23	YoY Growth (%)
REVENUE*	2,047	1,803	13%	6,050	5,614	8%
EBITDA*	432	345	25%	1,268	1,152	10%
EBITDA margin*	21.1%	19.1%		21.0%	20.5%	
Other Income	17	20		58	57	
Depreciation	44	44		132	196	
Interest	169	122		478	337	
Profit Before Tax*	235	198	19%	716	676	6%
Total Tax Expenses	50	59		202	201	
Current Tax	65	50		216	169	
Taxation in respect of earlier years	-6	0		-5	4	
Deferred Tax	-8	8		-9	28	
Profit After Tax*	185	140	32%	514	475	8%
PAT Margin*	9.0%	7.7%		8.5%	8.5%	
Total Other Comprehensive Income, net of tax	0	-1		2	-3	
Total Comprehensive income*	185	139	34%	516	473	9%

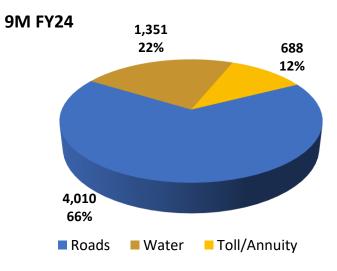
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### **Segmental Revenue Break-up**





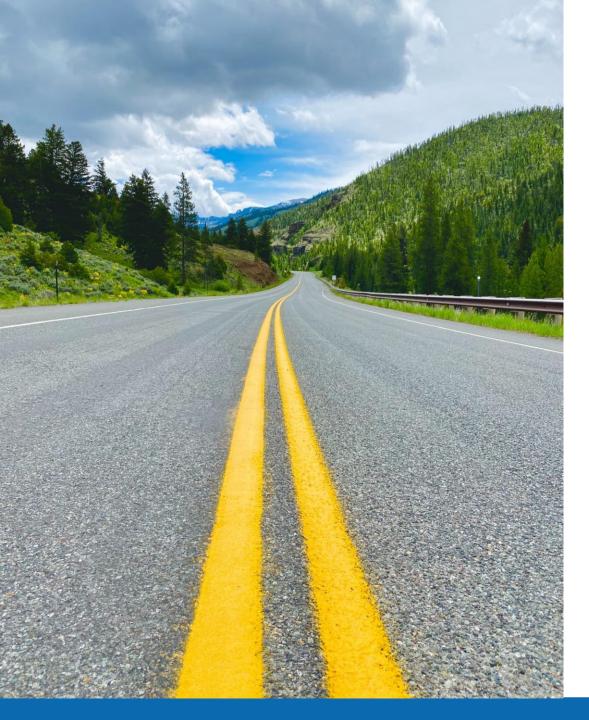






# Annexure – II Company Overview

**PNC Infratech Limited** 



### Introduction



Established track record of timely/early completion of projects

- Infrastructure construction, development, and management company; expertise in the execution of projects including highways, bridges, flyovers, airport runways, industrial areas, railways and transmission lines
- Executed 86 major infrastructure projects spread across 13 states, of which 62 are road EPC projects; currently executing 25 projects
- Large fleet of sophisticated equipment and professionally qualified & experienced employee base
- Operating 5 BOT projects, comprising both toll & annuity assets; Total of 23 HAM projects comprising – 9 operational projects, 9 projects under construction, LOA for 1 project, Appointed Date received for 1 project and 3 projects where company has achieved financial closure

Strong credit rating of CARE AA+ for Long Term Loans CARE A1+ for Short Term Loans "Stable" outlook

### **Business Overview**

**Roads & Highways EPC** *Completed 62 infrastructure road projects on EPC basis* 



#### **Dedicated Freight Corridor / Railways**

Design, procurement and construction of track and track related works on Mughalsarai - Sonnagar section of Dedicated Eastern Freight Corridor on EPC basis – under execution



#### **Airport Runways**

*Executed 21 airport runway projects across India & received 'Super Special' class certification from Military Engineering Services* 



#### **Power Transmission**

Set up power transmission lines of approximately 350 km of 132/220 kilovolt lines on a turn-key basis





#### Roads & Highways BOT / OMT/ HAM

Operating 5 BOT projects, comprising both toll & annuity assets; Total of 23 HAM projects comprising – 9 operational projects, 9 projects under construction, LOA for 1 project, Appointed Date received for 1 project and 3 projects where company has achieved financial closure



#### **Water Supply & Irrigation** *Working on EPC projects in Water Supply sector and Irrigation Projects*



#### **Industrial Area Development**

Completed first of its kind BOT annuity project - area redevelopment and management of Industrial Estate of Narela, New Delhi for Delhi State Industrial & Infrastructure Development Corporation (DSIIDC)



### **Corporate Structure**





PNC Infra Holdings Limited ("PNCIHL")

- BOT Holdco for road and other infra projects
  - **PNC Bareilly Nainital Highways Private Limited ("PNCBNHPL")** \* 4 laning of the Bareilly-Almora section of SH 37
  - MP Highways Private Limited ("MPHPL") Augmentation of the Gwalior–Bhind section of NH 92
  - **PNC Delhi Industrial Infra Private Limited ("PNCDIPL")** Redevelopment maintenance and management of industrial estate of Narela

**PNC Kanpur Highways Limited ("PNCKHL")** 2 laning of the Kanpur to Kabrai section of NH 86

PNC Raebareli Highways Private Limited ("PNCRHPL") 2 laning of Raebareli to Jaunpur section of NH 231

**PNC Kanpur Ayodhya Tollways Private Limited ("PNCKATPL")** OMT of Kanpur-Lucknow-Ayodhya section of NH 28

PNC Rajasthan Highways Private Limited ("PNCRHPL") \* 4 laning / 2 laning of Dausa-Lalsot-Kauthun section of NH-11 A (Extension) on HAM

**PNC Chitradurga Highways Private Limited ("PNCCHPL") \*** 6 laning Chitradurga - Davanagere including Chitradurga bypass on HAM

**PNC Bundelkhand Highways Private Limited ("PNCBHPL")** \* 4 laning Jhansi-Khajuraho section of NH 75/76 (Package I) on HAM

PNC Khajuraho Highways Private Limited ("PNCKHPL") \* 4 Ianing Jhansi-Khajuraho section of NH 75/76 (Package II) on HAM

PNC Triveni Sangam Highways Pvt. Ltd. ("PNCTSHPL") \* 6 laning of Chakeri to Allahabad section of NH - 2 on HAM

**PNC Aligarh Highways Pvt. Ltd. ("PNCAHPL")** \* 4 laning of Aligarh-Kanpur section of NH - 91 on HAM

PNC Challakere (Karnataka) Highways Pvt. Ltd. ("PNC(K)HPL") \*

4 laning of Challakere to Hariyur section of NH 150 A on HAM

PNC Unnao Highways Private Limited ("PNCUHPL") \* 4 Laning of Unnao-Lalgani section of NH 232 A on HAM PNC Gomti Highways Private Limited ("PNCGHPL") \* 4 Laning of Jagdishpur Faizabad Section of NH 330 A on HAM

**PNC Bithur Kanpur Highways Private Limited ("PNCBKHPL")** \* 4 Laning of Mitrasen-Kanpur Section of NH 91 on HAM

PNC Meerut Haridwar Highways Private Limited ("PNCMHHPL") \* 4 laning of Meerut Nazibabad section of NH-119 on HAM

Sonauli Gorakhpur Highways Private Limited ("SGHPL") 4 laning of Sonauli - Gorakhpur section of NH-29E on HAM

Akkalkot Highways Private Limited ("AHPL") 4 laning of Badadal Maradgi S Andola section of NH-150C on HAM

Hardoi Highways Private Limited ("HHPL") 4 laning of NH-731 Hardoi District on HAM

Kanpur Lucknow Expressway Private Limited ("KLEPL") 6 laning of Kanpur Lucknow Expressway (PKG-I) of NH-31/25 on HAM

Awadh Expressway Private Limited ("AEPL") 6 laning of Kanpur Lucknow Expressway (PKG-II) of NH-31/25 on HAM

Yamuna Highways Private Limited ("YHPL") 4 laning of Mathura - Gaju Village section (Pkg-1B) of NH 530B on HAM

Hathras Highways Private Limited ("HHPL") 4 laning of Gaju Village Devinagar section (Pkg-1C) of NH-530B on HAM

Prayagraj Kaushambi Highway Package 3 Private Limited ("PKHP3PL")

4 laning of Singraur Uphar - Baranpur Kadipur Ichauli (PKG-III) of NH-731A on HAM

Varanasi Kolkata Highway Package 6 Private Limited ("VKHP6PL") 6 laning of Greenfield Varanasi-Ranchi-Kolkata Highway (Pkg-6) on HAM

- Varanasi Kolkata Highway Package 3 Private Limited ("VKHP3PL")
- 6 laning of Greenfield Varanasi-Ranchi-Kolkata Highway (Pkg-3) on HAM

Varanasi Kolkata Highway Package 2 Private Limited ("VKHP2PL")

6 laning of Greenfield Varanasi-Ranchi-Kolkata Highway (Pkg-2) on HAM

#### Joint Ventures PNC-SPSCPL (JV)

 4 laning of Koilwar to Bhojpur from Km. 137.375 of NH-30 to Km.
 27.370 of NH-84

#### **Joint Ventures**

#### PNC-SPSCPL (JV)

4 laning of Bhojpur to Buxar from Km. 27.370 to Km. 75.00 of NH-84

#### Joint Ventures PNC-SPML (JV)

Construction of Haraulipur Group of Villages Water Supply Scheme (Surface Water) and Electric/Solar based Piped

Ground Water Supply Scheme in Hamirpur District, Uttar Pradesh including Commissioning and Operation & Maintenance for 10 years

### **Integrated Business Model**





#### Equipment Bank

- Ownership of a fleet of modern equipment enables quick mobilization besides ensuring continuous availability of critical equipment
- Reduces costs and facilitates timely completion of projects through enhanced control

Own Quarries / Raw Material Sourcing

 Own / Leasing of Quarries helps in securing of raw material and project completion within scheduled time & budget

In-house Construction

 Ensuring timely completion of projects, reducing reliance on third parties and lowering costs In-house Design & Engineering

 Controls the entire process from conceptualization to commissioning of a given project which helps in providing customized solutions as per clients' specific requirements

### **Enhanced Execution Capability**



**Strong Credit Rating** 

- Long term bank facilities "CARE AA+ (Double A plus)"
- Short term bank facilities "CARE A1+ (A One plus)" "Stable" outlook

Working Capital Limits

- Fund Based Limits of Rs. 1,000 crores which will enable us to execute projects without financial constraints
- Non-Fund Based Limits of Rs. 5,000 crores will enable to Bid for higher no. of projects which are larger in size

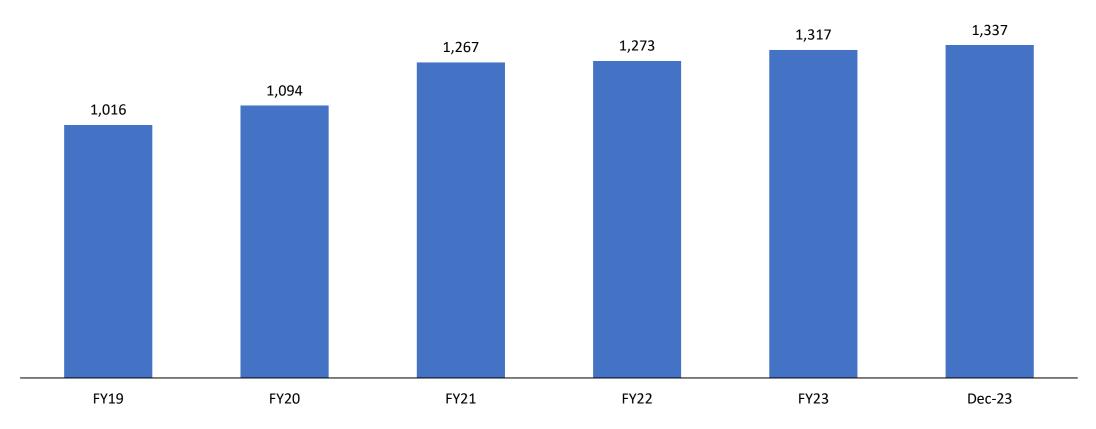
Man and Machine added to execute more projects

- Strengthening of Inhouse execution team with induction of engineers with strong technical knowledge
- Investments in Machinery over the years to augment and upgrade the execution capabilities

## Enhanced to Augment and upgrade the execution



Rs. Crores

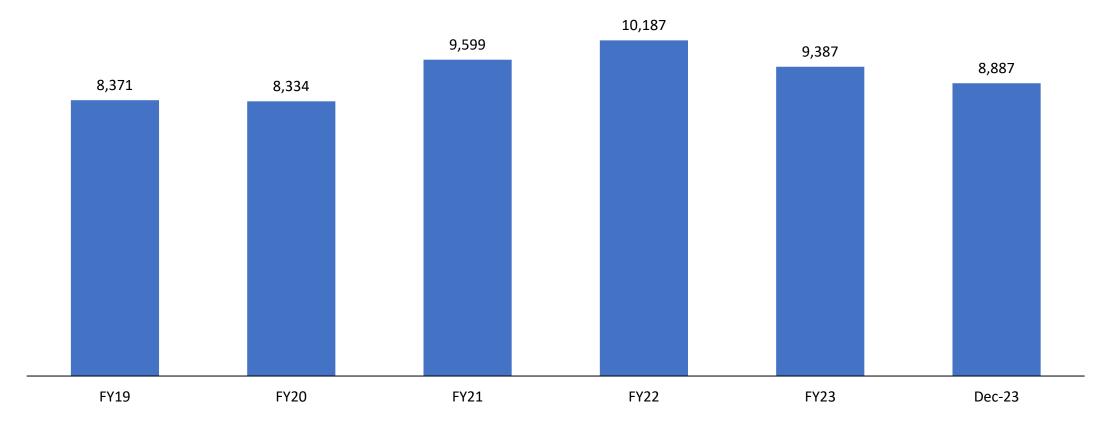


Present Capex will enable us to achieve a Turnover of Rs. 10,000-12,000 crores

## **Strengthening of in-house execution team**



No. of Employees



Strengthening of In-house execution team with induction of engineers with strong technical knowledge

### **Strong Credit Rating**



#### Upgraded

- PNC Infratech Ltd.
  - Long term bank facilities at CARE AA+; Stable (Double A plus; Outlook: Stable)
  - Reaffirmed Short term bank facilities at CARE A1+ (A One plus)
- PNC Raebareli Highways Private Limited
  - Long term bank facilities (Sub debt) at CARE AA+; Stable (Double A plus; Outlook: Stable)
- PNC Gomti Highways Private Limited \*
  - Long term bank facilities at CARE A+ (RWP) (Placed on Rating Watch with Positive Implications)
- PNC Bithur Kanpur Highways Private Limited \*
  - Long term bank facilities at CARE A+ (RWP) (Placed on Rating Watch with Positive Implications)
- PNC Unnao Highways Pvt. Ltd. \*
  - Long term bank facilities at CARE A+ (RWP) (Placed on Rating Watch with Positive Implications)

### Assigned

- Yamuna Highways Pvt. Ltd.
  - CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Akkalkot Highways Pvt. Ltd.
  - CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Kanpur Lucknow Expressway Pvt. Ltd.
  CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Awadh Expressway Pvt. Ltd.
  - CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Hathras Highways Pvt. Ltd.
  - CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Sonauli Gorakhpur Highways Private Limited
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Hardoi Highways Private Limited
  - CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities

### Reaffirmed

- PNC Rajasthan Highways Private Limited \*
  - ✓ Non Convertible Debentures at CARE AAA; Stable (Triple A; Outlook: Stable)
- MP Highways Private Limited.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Bareilly Nainital Highways Private Limited \*
  - Long term bank facilities at CARE BBB+ (RWP) (Placed on Rating Watch with Positive Implications)
- PNC Challakere (Karnataka) Highways Pvt. Ltd. \*
  - Long term bank facilities at CARE A (RWD) (Placed on Rating Watch with Developing Implications)
- PNC Chitradurga Highways Pvt. Ltd. \*
  - CARE AA (RWD) on long term bank facilities (Placed on Rating Watch with Developing Implications)
- PNC Khajuraho Highways Pvt. Ltd. \*
  - CARE AA (RWD) on long term bank facilities (Placed on Rating Watch with Developing Implications)
- PNC Meerut Haridwar Highways Pvt. Ltd. \*
  - CARE A (RWD) on long term bank facilities (Placed on Rating Watch with Developing Implications)
- PNC Aligarh Highways Pvt. Ltd. \*
  - Long term bank facilities at CARE AA+ (RWP) (Placed on Rating Watch with Positive Implications)
- PNC Raebareli Highways Private Limited
  - Long term bank facilities (Senior debt) at CARE AA+; Stable (Double A plus; Outlook: Stable)
- PNC Bundelkhand Highways Pvt. Ltd. \*
  - Long term bank facilities at CARE AA+ (RWP) (Placed on Rating Watch with Positive Implications)
- PNC Triveni Sangam Highways Pvt. Ltd. \*
  - CARE A + (RWP) on long term bank facilities (Placed on Rating Watch with Positive Implications)

### **Experienced Promoters**





#### Mr. Pradeep Kumar Jain

#### Chairman & Managing Director

- Over 41 years of experience in the construction, infrastructure sector and allied areas
- Responsible for overall administration and supervision of projects and liaison with agencies



#### Mr. Naveen Kumar Jain

#### Promoter

 Over 32 years of experience in industries such as construction, cold storage, transportation, machineries and transport organization



#### Mr. Chakresh Kumar Jain

#### **Managing Director**

- Over 31 years of experience in development of infrastructure sector, such as construction of highways, airports, rail over-bridges among others
- Responsible for overall finance, project management & administration



#### Mr. Yogesh Kumar Jain

#### **Managing Director**

- Over 26 years of experience in planning, execution, supervision of work starting from pre-qualification and tendering up to completion and handing over of sites
- Responsible for technical supervision of projects up to completion stage of such projects

### **Board of Directors**





Mr. Pradeep Kumar Jain Chairman & Managing Director



Mr. Chakresh Kumar Jain Managing Director



Mr. Yogesh Kumar Jain Managing Director



Mr. Anil Kumar Rao

Whole-time Director



Mr. Talluri Raghupati Rao Wholetime Director



Independent Director



Mr. Gauri Shankar

Independent Director



Mr. Subhash Chander Kalia

Independent Director



Mr. Ashok Kumar Gupta Independent Director



Ms. Deepika Mittal Independent Director

### Clientele













Government of Uttar Pradesh



### **Growth Strategy**



### DIVERSIFICATION

- Leveraging Strong Project Execution track record to diversify into new functional areas of infrastructure development
- Expand presence in development of industrial areas and dedicated freight corridor projects
- Diversify into waste management, waterrelated infrastructure projects such as riverconnecting

#### STRONG RELATIONSHIP

- Maintaining Strategic Alliances with companies whose Resources, Skills & Strategies for synergy
- Enters in project-specific JVs or sub-contracting relationships

#### COMPETITIVENESS

- Improve performance and competitiveness of existing business through investments in technology, equipment and skilled manpower
- Investments in modern equipment will ensure cost effective execution

#### FOCUSED APPROACH

- Continue to focus on our Core EPC Strength & Regional Expertise
- Increase presence in BOT, OMT & HAM projects by leveraging our technical and financial credentials developed through our focus on core EPC projects

### For further information, please contact:

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