



**STRONG PIPELINE**  
**SWIFT EXECUTION**  
**STEADY GROWTH**  
*for a better tomorrow...*

**PNC INFRA TECH LIMITED**

**Result Update Presentation**  
**Q2 & H1 FY23**

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# Key Highlights & Financials



# Key Highlights for Q2 FY23



## Revenue



- Revenue of Rs. 1,561 crore



## EBITDA



- EBITDA of Rs. 207 crore
- EBITDA Margin of 13.3%



## PAT



- PAT of Rs. 131 crore
- PAT Margin of 8.4%



# Key Highlights for H1 FY23



## Revenue

Revenue of Rs. 3,319 crore in H1FY23 as compared to Rs. 2,866 crore in H1FY22



## EBITDA

- EBITDA of Rs. 465 crore in H1FY23 compared to Rs. 397 crore in H1FY22
- EBITDA Margin of 14.0% in H1FY23



## PAT

- PAT of Rs. 298 crore in H1FY23 compared to Rs. 229 crore in H1FY22
- PAT Margin of 9.0% in H1FY23



## Order Book

Remaining value of contracts under execution as on September 30, 2022 (After including the EPC value of 7 HAM projects which has been awarded recently, contract under execution are over Rs. 19,000 crore which is over 2 times of FY22 revenue)



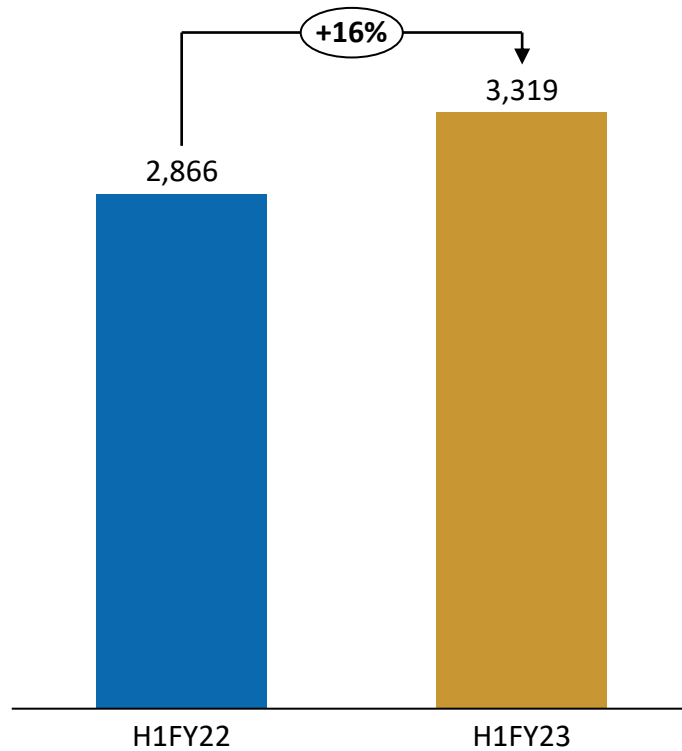
## Net Working Capital

Net Working Capital of 79 days as on 30th September 2022

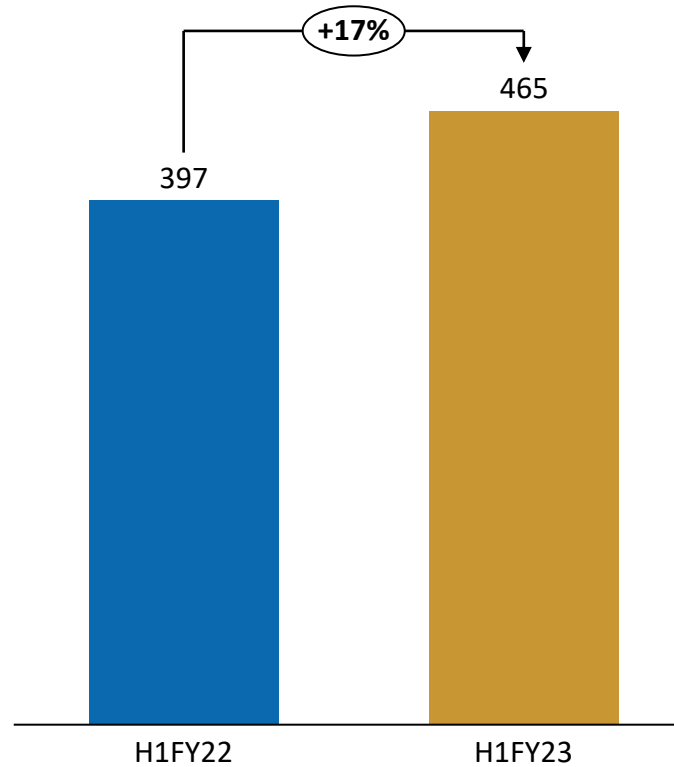
# Key Highlights for H1 FY23



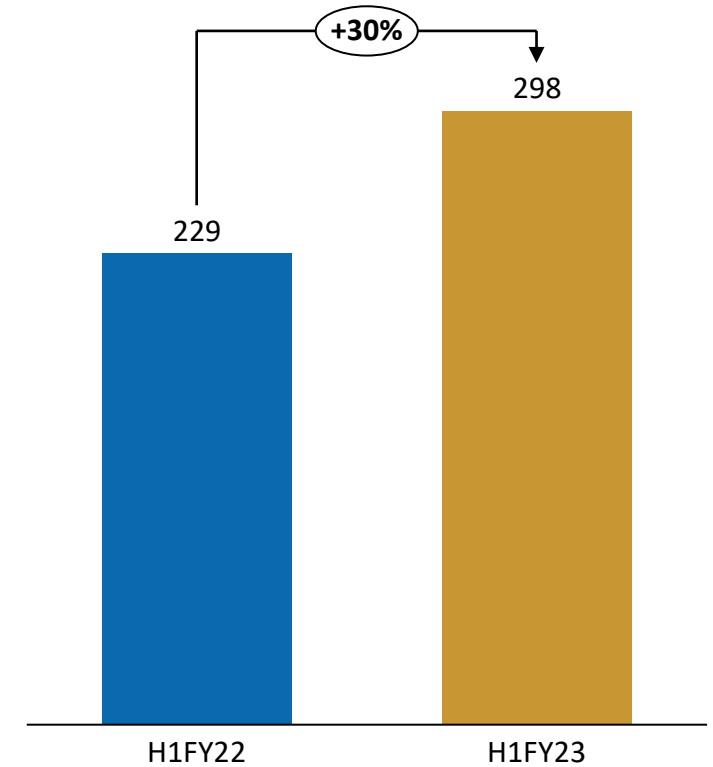
Revenue (Rs. crore)



EBITDA (Rs. crore)



PAT (Rs. crore)



The background of the slide is a photograph of a construction site. Several tall buildings are under construction, their facades covered in green safety netting. Yellow tower cranes are positioned around the buildings. The sky is blue with some white clouds. The text 'Order Book Details' is overlaid in the center in a large, bold, blue font.

# Order Book Details

# Robust Order Book over Rs. 19,000 crores



- Remaining value of contracts under execution of over Rs. 19,000 crore as on 30<sup>th</sup> September 2022.
- **The below orders are included in order book as on 30<sup>th</sup> September 2022:**
  - ✓ 7 New HAM Projects of Rs. 7,439 Crores from NHAI where for all 7 projects the company has signed Concession Agreements and have achieved Financial Closure for 3 projects

**Contract under execution is over Rs. 19,000 crore which is over 2 times of FY22 revenue**

Key EPC Projects Under Construction	Awarding Authority	Remaining Value (Rs. Crores)
Unnao-Lalganj	NHAI	763
Meerut Nazibabad	NHAI	564
Aligarh-Kanpur Pkg-V	NHAI	537
Jagdishpur Faizabad	NHAI	526
Challakere to Hariyur	NHAI	494
Lucknow Ringroad	NHAI	405
<b>Top 6 road projects</b>		<b>3,289</b>
Water and Canel Projects		7,583
New HAM Projects		7,439
Other Projects		950
<b>Total Order Book</b>		<b>19,261</b>

**Road EPC projects constitute 61% of total order-book**



The background of the slide is an aerial photograph of a large-scale construction project. It shows multiple high-rise buildings under construction, with extensive scaffolding and cranes. The ground is a mix of dirt, construction materials, and some completed lower-level structures. The overall scene is one of active development.

# **Portfolio of Development Projects on PPP Mode**

# Sizeable Project Portfolio: Operational Projects



Project	% Stake	Authority	State / Stretch	Type	JV Partners	Kms / Lanes	TPC (Rs. Crs)	Invested Equity (Rs. Crs)	PNC Share of Invested Amount (Rs. Crs)	Grant (Rs. Crs)	Total Debt (Rs. Crs)	Debt as on 30 <sup>th</sup> Sep '22 (Rs. Crs)
Kanpur Kabrai	100%	NHAI	UP / NH-86	Toll	-	123 / 2	458.5	67.5	67.5	123.0	268.0	43
Gwalior Bhind	100%	MPRDC	MP / NH-92	Toll	-	107.68 / 2	340.3	78.3	78.3	27.0	235.0	73
Bareilly Almora	100%	UPSHA	UP / SH-37	Toll	-	54 / 4	604.5	74.6	74.6	70.0	460.0	330
Rae Bareli Jaunpur	100%	NHAI	UP / NH-231	Annuity	-	166.40 / 2	837.4	139.6	139.6	0.0	697.8	434
Narela Industrial Area	100%	DSIIDC	Delhi / NA	Annuity	-	33 / -	175.0	35.0	35.0	0.0	140.0*	-
Kanpur Ayodhya	100%	NHAI	UP / NH-28	OMT	-	217 / 4	-	0.1	0.1	-	-	-
Eastern Peripheral Expressway	100%	NHAI	Haryana & UP / NE II	OMT	-	135 / 6	-	0.0	0.0	-	-	-
							2,415.7	395.2	395.2	220.0	1,800.8	880

**All Projects are Operational**

\* - Debt repaid fully

# Sizeable Project Portfolio: HAM Projects



Project	% Stake	Authority	State / Stretch	Kms / Lanes	Status	TPC (Rs. Crs)	Invested Equity (Rs. Crs)	PNC Share of Invested Amount (Rs. Crs)	Total Debt (Rs. Crs)	Debt / Bond as on 30 <sup>th</sup> September 22 (Rs. Crs)
Dausa-Lalsot	100%	NHAI	Raj/ NH11A	83.45/ 4/2	COD	820	65	65	371	293
Aligarh-Kanpur	100%	NHAI	UP / NH-91	45 / 4	COD	1,110	131	131	500	490
Jhansi-Khajuraho (Pkg II)	100%	NHAI	UP & MP / NH 75/76	85.4 / 4	PCOD	1,262	104	104	590	543
Chitradurga-Davanagere	100%	NHAI	Karnataka / NH 48	72.7/6	PCOD	1,338	107	107	606	558
Jhansi-Khajuraho (Pkg I)	100%	NHAI	UP & MP / NH 75/76	76.3 / 4	PCOD	1,342	128	128	604	571
Chakeri-Allahabad	100%	NHAI	UP / NH 2	145.1 / 6	UC	2,018	172	172	873	647
Challakere-Hariyur	100%	NHAI	Karnataka / NH 150 A	55.7 / 4	UC	1,023	60	60	440	155
Jagdishpur-Faizabad	100%	NHAI	UP / NH-330 A	60.2 / 4	UC	1,311	70	70	559	250
Mitrasen to Kanpur	100%	NHAI	UP / NH-91	60.6 / 4	UC	1,790	128	128	775	494
Unnao-Lalganj	100%	NHAI	UP / NH-232 A	70.0 / 4	UC	1,491	79	79	631	189
Meerut – Nazibabad	100%	NHAI	UP / NH-119	53.9 / 4	UC	1,256	64	64	514	175
Kanpur-Lucknow (Pkg I)	100%	NHAI	UP / NH-27	17.5 / 6	FC	1,618	-	-	-	-
Kanpur-Lucknow (Pkg II)	100%	NHAI	UP / NH-31/25	45.2 / 6	FC	1,662	-	-	-	-
Sonauli- Gorakhpur	100%	NHAI	UP / NH-29E	79.5 / 4	CA	1,458*	-	-	-	-
Mathura - Gaju Village	100%	NHAI	UP/ NH-530B	32.9 / 4	CA	885*	-	-	-	-
Hardoi	100%	NHAI	UP / NH-731	54.4 / 4	CA	864*	-	-	-	-
Gaju Village- Devinagar	100%	NHAI	UP/ NH-530B	33.0 / 4	CA	738*	-	-	-	-
Badadal-Maradgi S	100%	NHAI	MH & KN / NH-150C	71.0 / 6	FC	1,733	-	-	-	-
						<b>23,719</b>	<b>1,108</b>	<b>1,108</b>	<b>6,463</b>	<b>4,365</b>

**Equity Requirement over the next 2-3 years of approximately Rs. 1,280 Crs for all HAM projects**

COD = Commercial Operation Date, PCOD = Provisional Commercial Operation Date, UC = Under Construction, CA= Concession Agreement Signed, FC = Financial Closure Achieved

\* - Bid Project Cost

A stack of several thick, white books is shown on the left side of the slide. The books are stacked horizontally, with their spines facing right. The pages are visible, showing a slight yellowing and some wear. The stack is positioned on a light-colored surface.

# **Annexure – I**

# **Summary Financials**

# Standalone Profitability Statement – Q2 & H1 FY23



Rs. Crores	Q2 FY23	Q2 FY22	H1 FY23	H1 FY22
<b>REVENUE</b>	<b>1,561.09</b>	<b>1,615.02</b>	<b>3,319.22</b>	<b>2,866.20</b>
<b>EBITDA</b>	<b>207.03</b>	<b>221.62</b>	<b>464.81</b>	<b>397.06</b>
<b>EBITDA margin</b>	<b>13.3%</b>	<b>13.7%</b>	<b>14.0%</b>	<b>13.9%</b>
Other Income	10.49	17.43	17.99	35.19
Depreciation	27.43	32.80	54.35	64.29
Financial Expenses	15.45	24.29	32.93	42.33
<b>Profit Before Tax</b>	<b>174.63</b>	<b>181.96</b>	<b>395.52</b>	<b>325.63</b>
Total Tax Expenses	43.57	46.58	97.91	96.97
Current Tax	45.39	47.85	102.98	85.72
Taxation in respect of earlier years	0.00	0.00	0.00	0.00
Deferred Tax	-1.82	-1.26	-5.07	11.25
<b>Profit After Tax</b>	<b>131.07</b>	<b>135.37</b>	<b>297.61</b>	<b>228.66</b>
<b>PAT Margin</b>	<b>8.4%</b>	<b>8.4%</b>	<b>9.0%</b>	<b>8.0%</b>
Total Other Comprehensive Income, net of tax	-0.82	-0.02	-1.63	-0.04
<b>Total Comprehensive income</b>	<b>130.25</b>	<b>135.35</b>	<b>295.98</b>	<b>228.62</b>



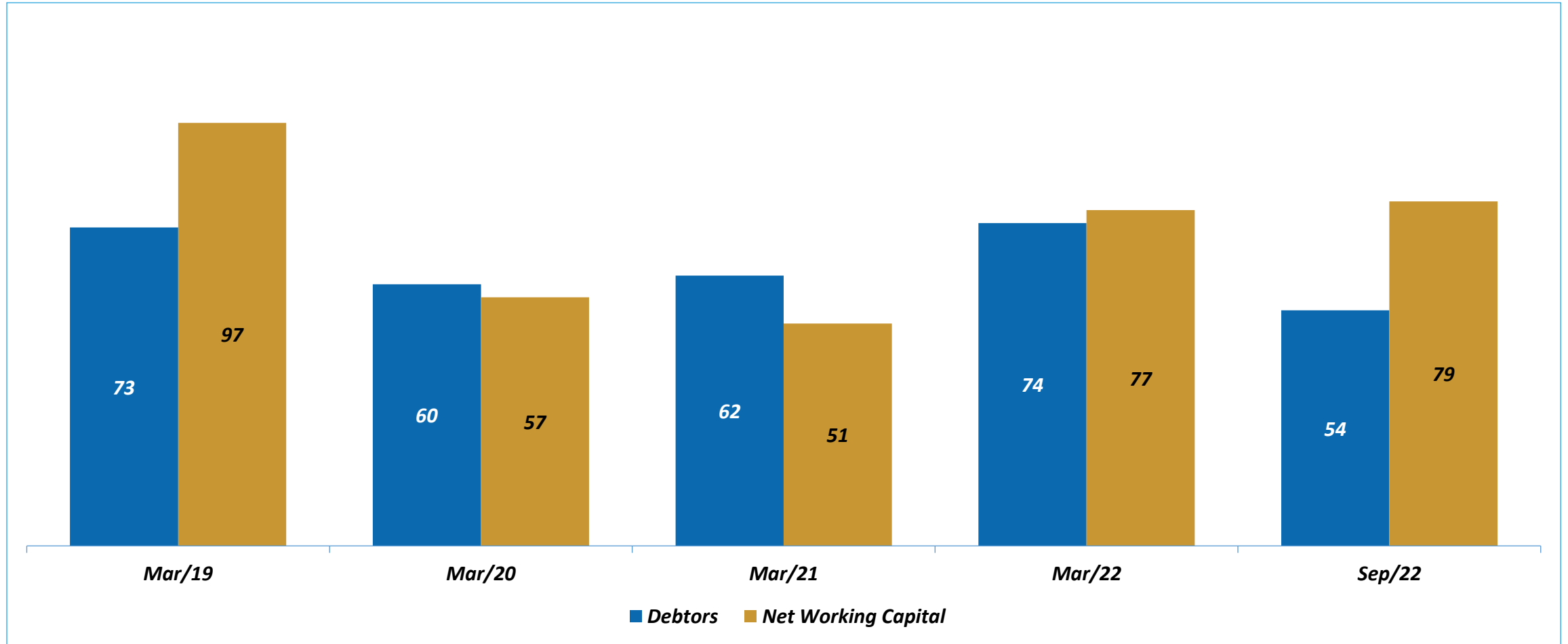
# Standalone Balance Sheet



ASSETS (Rs. Crores)	Sep-22	Mar-22
<b>(1) NON-CURRENT ASSETS</b>		
(a) Property, plant & equipment	536.86	573.73
(b) Right to Use Assets	11.31	13.83
(c) Intangible Assets	2.16	1.80
(d) Financial assets		
(i) Investments	931.20	871.18
(ii) Loans	575.58	489.49
(iii) Other Financial Assets	131.55	80.55
(e) Deferred Tax Asset	20.78	15.16
(f) Other Non - current assets	361.44	319.38
<b>Sub Total (A)</b>	<b>2,570.89</b>	<b>2,365.13</b>
<b>(2) CURRENT ASSETS</b>		
(a) Inventories	711.96	480.79
(b) Financial Assets		
(i) Investments	181.78	0.00
(ii) Trade receivables	975.03	1,272.82
(iii) Cash and cash equivalents	340.78	406.84
(iv) Bank Balances other than (ii) above	71.45	120.86
(v) Loans	102.35	306.37
(vi) Other Financial Assets	103.29	147.09
(c) Other current assets	297.55	201.48
<b>Sub Total (B)</b>	<b>2,784.19</b>	<b>2,936.25</b>
Assets classified as held for sale	0.00	0.76
<b>Total Assets (A+B)</b>	<b>5,355.08</b>	<b>5,302.12</b>

EQUITY AND LIABILITIES (Rs. Crores)	Sep-22	Mar-22
<b>EQUITY</b>		
(a) Equity Share capital	51.31	51.31
(b) Other equity	3,572.06	3,288.91
<b>Sub Total (C)</b>	<b>3,623.36</b>	<b>3,340.21</b>
<b>LIABILITIES</b>		
<b>(1) Non-Current Liabilities</b>		
(a) Financial Liabilities		
(i) Borrowings	99.00	129.24
(ii) Lease Liabilities	8.49	10.48
(iii) Other Financial Liabilities	355.60	332.57
(b) Provisions	21.70	19.15
(c) Other Non-Current Liabilities	303.66	389.37
<b>Sub Total (D)</b>	<b>788.45</b>	<b>880.81</b>
<b>(2) Current Liabilities</b>		
(a) Financial liabilities		
(i) Borrowings	182.12	86.54
(ii) Lease Liabilities	3.31	3.62
(iii) Trade Payables	383.14	507.55
(iv) Other Financial Liabilities	210.82	216.49
(b) Other current liabilities	148.98	265.28
(c) Provisions	14.89	1.61
<b>Sub Total (E)</b>	<b>943.27</b>	<b>1,081.10</b>
<b>Total Equity &amp; Liabilities (C+D+E)</b>	<b>5,355.08</b>	<b>5,302.13</b>

# Net Working Capital Days - Standalone

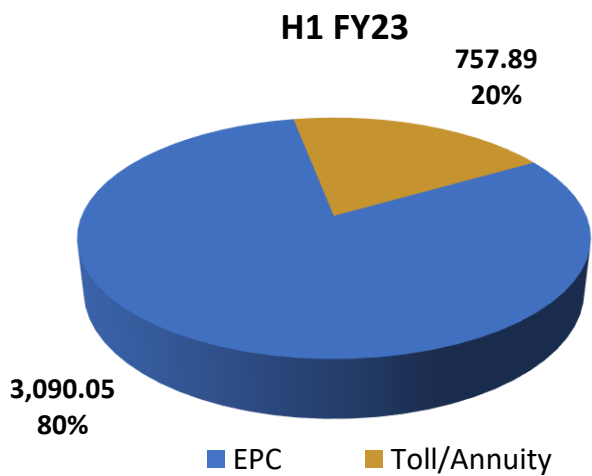
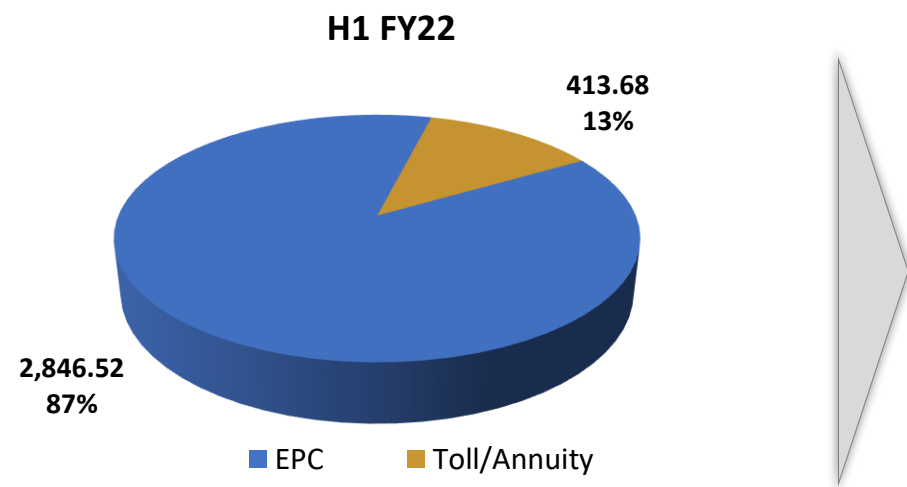
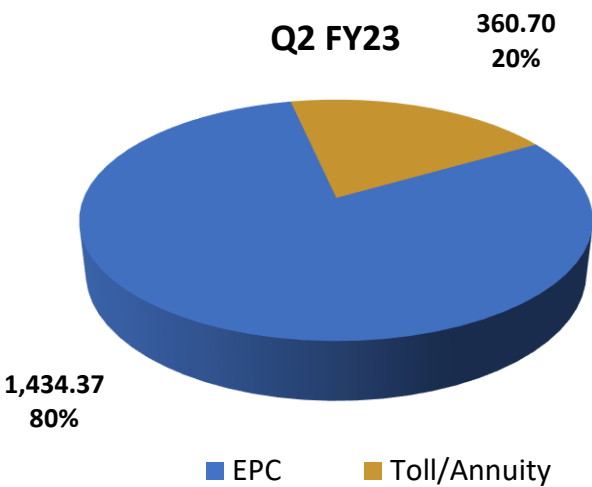
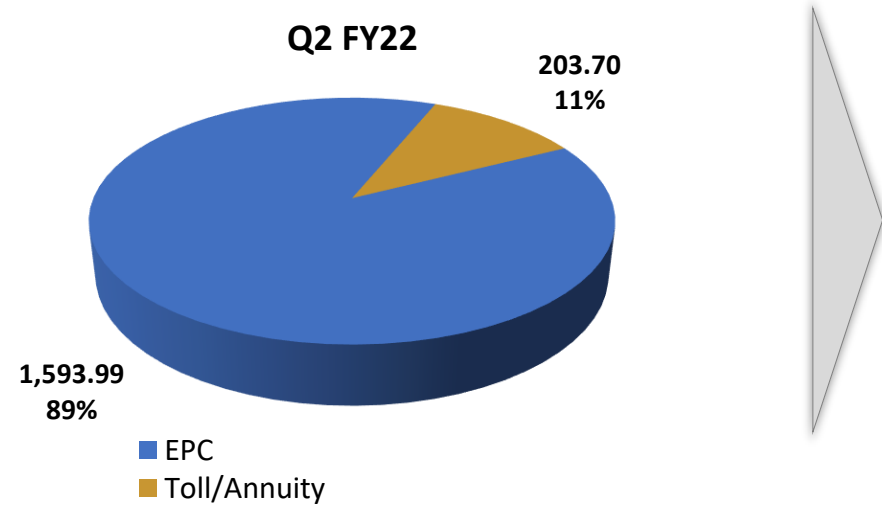


# Consolidated Profitability Statement – Q2 & H1 FY23



Rs. Crores	Q2 FY23	Q2 FY22	H1 FY23	H1 FY22
<b>REVENUE</b>	<b>1,795.07</b>	<b>1,797.69</b>	<b>3,847.95</b>	<b>3,260.20</b>
<b>EBITDA</b>	<b>326.41</b>	<b>366.17</b>	<b>844.71</b>	<b>728.73</b>
<b>EBITDA margin</b>	<b>18.2%</b>	<b>20.4%</b>	<b>22.0%</b>	<b>22.4%</b>
Other Income	24.09	27.78	37.35	50.09
Depreciation	47.88	96.59	152.10	195.12
Interest	108.42	107.48	215.22	210.67
<b>Profit Before Tax</b>	<b>194.19</b>	<b>189.88</b>	<b>514.74</b>	<b>373.04</b>
Total Tax Expenses	62.07	57.82	141.96	128.13
Current Tax	48.70	53.55	118.85	102.68
Taxation in respect of earlier years	3.47	0.00	3.47	0.00
Deferred Tax	9.90	4.27	19.65	25.44
<b>Profit After Tax</b>	<b>132.12</b>	<b>132.06</b>	<b>372.78</b>	<b>244.92</b>
<b>PAT Margin</b>	<b>7.4%</b>	<b>7.3%</b>	<b>9.7%</b>	<b>7.5%</b>
Share in Profit/ (Loss) of Associates accounted for using equity method	0.00	0.41	0.00	5.34
<b>Profit After Tax</b>	<b>132.12</b>	<b>132</b>	<b>372.78</b>	<b>250.26</b>
<b>PAT Margin</b>	<b>7.4%</b>	<b>7.4%</b>	<b>9.7%</b>	<b>7.7%</b>
Total Other Comprehensive Income, net of tax	-0.85	-0.06	-1.69	-0.12
<b>Total Comprehensive income</b>	<b>131.28</b>	<b>132.41</b>	<b>371.08</b>	<b>250.14</b>

# Segmental Revenue Break-up



# Consolidated Balance Sheet



ASSETS (Rs. Crores)	Sep-22	Mar-22
<b>(1) NON-CURRENT ASSETS</b>		
(a) Property, plant & equipment	540.44	577.22
(b) Right to Use Assets	11.31	13.83
(c) Intangible Assets	793.56	890.54
(d) Financial assets		
(i) Investments	0.56	0.56
(ii) Trade Receivables	5,775.75	5,184.37
(iii) Other Financial Assets	91.57	81.27
(e) Deferred Tax Asset	0.00	6.04
(f) Other Non - current assets	1,162.37	1,002.58
<b>Sub Total (A)</b>	<b>8,375.57</b>	<b>7,756.40</b>
<b>(2) CURRENT ASSETS</b>		
(a) Inventories	711.96	480.79
(b) Financial Assets		
(i) Investments	479.90	423.18
(ii) Trade receivables	666.13	665.75
(iii) Cash and cash equivalents	548.00	521.27
(iv) Bank Balances other than (ii) above	165.91	226.03
(v) Loans	0.00	269.87
(iv) Other Financial Assets	74.98	79.15
(c) Other current assets	326.40	220.68
<b>Sub Total (B)</b>	<b>2,973.28</b>	<b>2,886.72</b>
Non-current assets held for sale	0.00	1.75
<b>Total Assets (A+B)</b>	<b>11,348.85</b>	<b>10,644.88</b>

EQUITY AND LIABILITIES (Rs. Crores)	Sep-22	Mar-22
<b>EQUITY</b>		
(a) Equity Share capital	51.31	51.31
(b) Other equity	3,935.12	3,576.78
<b>Equity Attributable to Owners (C)</b>	<b>3,986.43</b>	<b>3,628.09</b>
Non Controlling Interest	-0.30	-0.22
<b>Total Equity</b>	<b>3,986.13</b>	<b>3,627.87</b>
<b>LIABILITIES</b>		
(1) Non-Current Liabilities		
(a) Financial Liabilities		
(i) Borrowings	4,974.52	4,336.59
(ii) Lease Liabilities	8.49	10.48
(iii) Trade Payables	0.00	119.73
(iv) Other Financial Liabilities	356.01	331.77
(b) Deferred Tax Liability	13.03	0.00
(c) Provisions	274.11	327.12
(d) Other Non-Current Liabilities	311.25	176.08
<b>Sub Total (D)</b>	<b>5,937.42</b>	<b>5,301.77</b>
(2) Current Liabilities		
(a) Financial liabilities		
(i) Borrowings	551.42	442.24
(ii) Lease Liabilities	3.31	3.62
(iii) Trade Payables	387.93	514.27
(iv) Other Financial Liabilities	230.27	237.64
(b) Other current liabilities	205.79	496.58
(c) Provisions	46.56	20.87
<b>Sub Total (E)</b>	<b>1,425.30</b>	<b>1,715.23</b>
<b>Total Equity &amp; Liabilities (C+D+E)</b>	<b>11,348.85</b>	<b>10,644.88</b>



# Cashflow Statement



Rs. Crores	Standalone		Consolidated	
	Half Year ended 30-Sep-22	Half Year ended 30-Sep-21	Half Year ended 30-Sep-22	Full Year ended 30-Sep-21
Profit before tax	395.52	325.63	514.74	373.04
<i>Adjustments</i>	89.24	93.75	341.95	358.57
Operating Cash flow Before Working Capital Changes	484.76	419.38	856.69	731.62
<i>Change in operating assets and liabilities</i>	-239.52	-438.65	-1,450.74	-892.23
Cash generated from operations	245.23	-19.26	-594.05	-160.61
<i>Income taxes paid</i>	-102.98	-85.72	-196.59	-102.68
<b>Net cash inflow from operating activities (A)</b>	<b>142.26</b>	<b>-104.99</b>	<b>-790.64</b>	<b>-263.30</b>
<b>Net cash inflow/(outflow) from investing activities (B)</b>	<b>-238.61</b>	<b>-234.34</b>	<b>287.61</b>	<b>-263.32</b>
<b>Net cash outflow from financing activities (C)</b>	<b>30.28</b>	<b>-120.82</b>	<b>529.76</b>	<b>27.96</b>
<b>Net increase/(decrease) in cash and cash equivalents (A+B+C)</b>	<b>-66.07</b>	<b>-460.15</b>	<b>26.73</b>	<b>-498.66</b>
Cash and cash equivalents at the beginning of the year	406.84	687.72	521.27	846.89
Cash and cash equivalents at the end of the year	340.78	227.57	548.00	348.23

# Annexure – II

## Company Overview



# Introduction



## **Established track record of timely/early completion of projects**

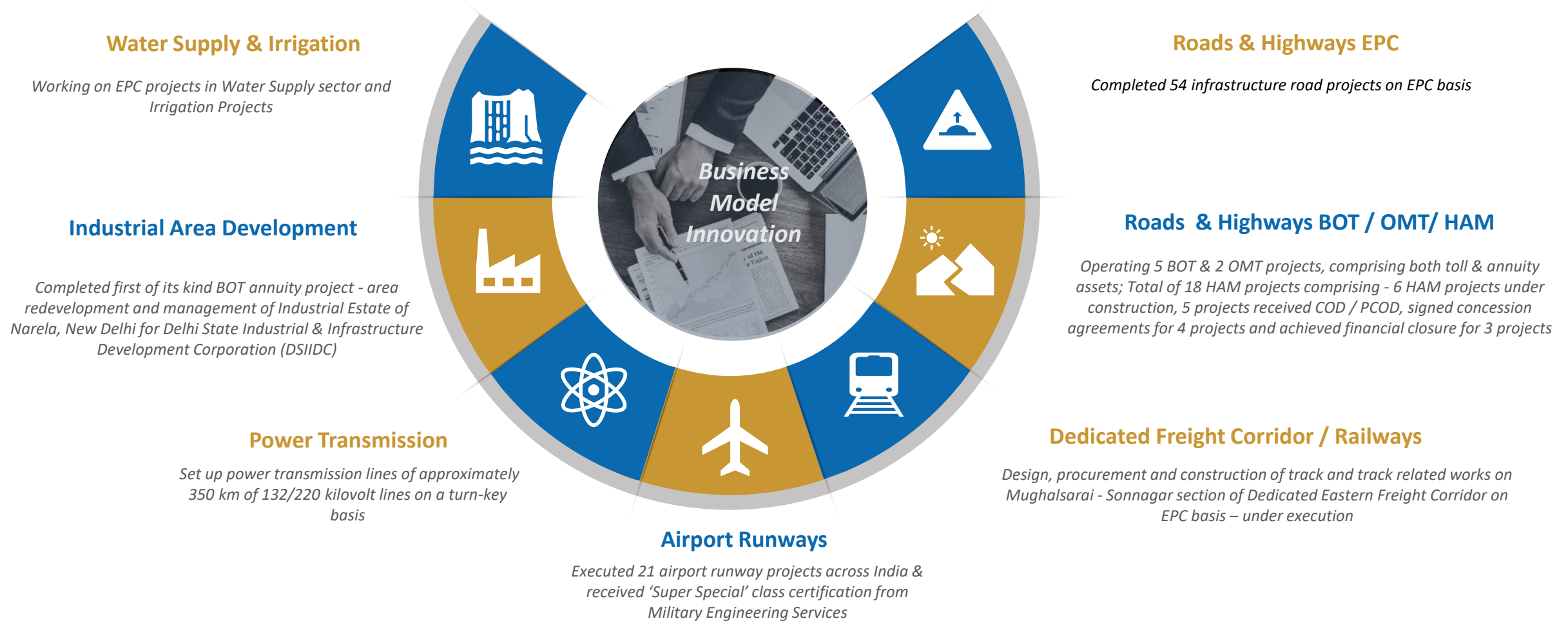
- Infrastructure construction, development, and management company; expertise in the execution of projects including highways, bridges, flyovers, airport runways, industrial areas, and transmission lines
- Executed 78 major infrastructure projects spread across 13 states, of which 54 are road EPC projects; currently executing 24 projects
- Large fleet of sophisticated equipment and professionally qualified & experienced employee base
- Operating 5 BOT & 2 OMT projects, comprising both toll & annuity assets; Total of 18 HAM projects comprising - 6 HAM projects under construction, 5 projects received COD / PCOD, signed concession agreements for 4 projects and achieved financial closure for 3 projects

**Strong credit rating of CARE AA for Long Term Loans**

**CARE A1+ for Short Term Loans**

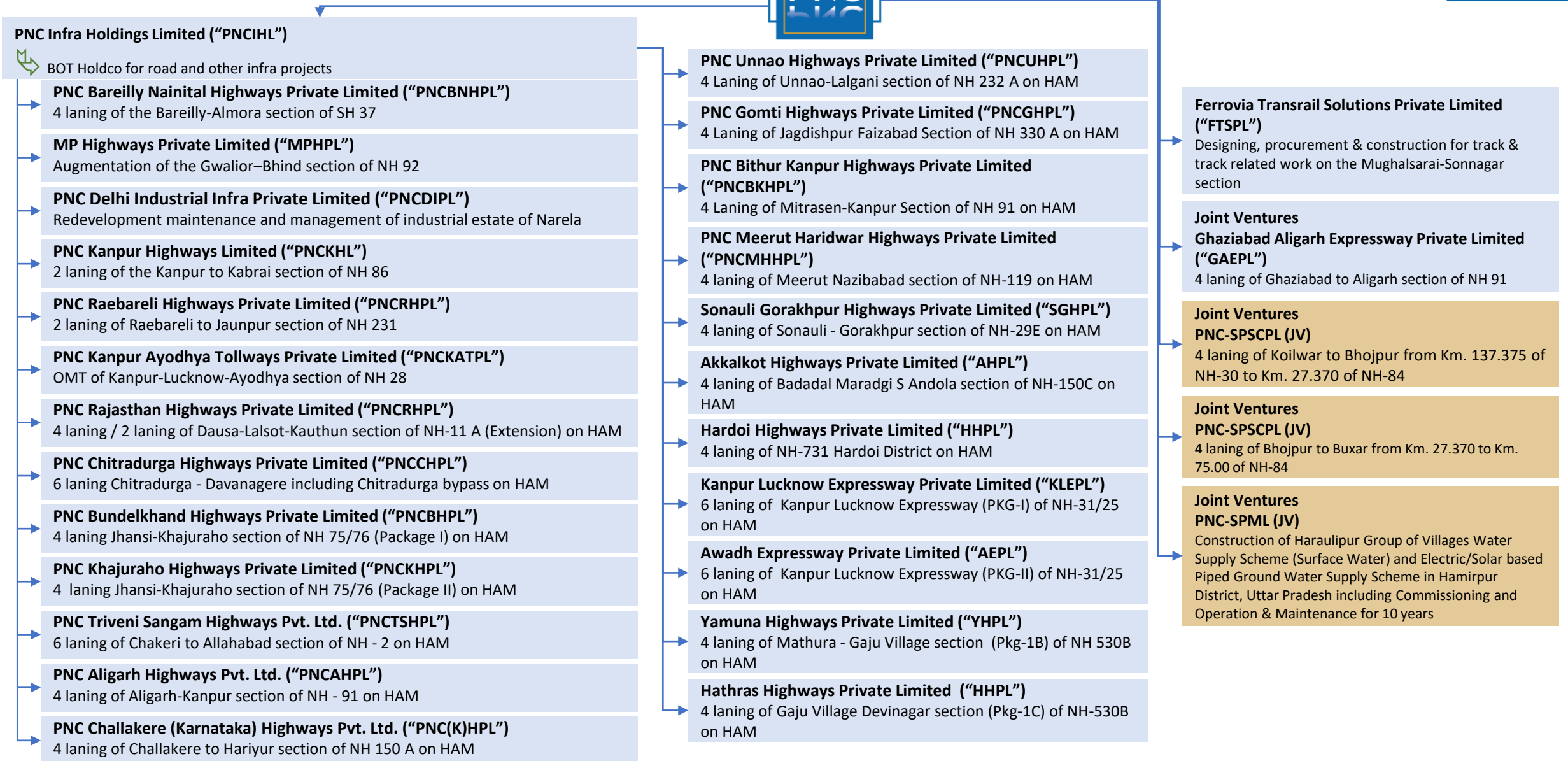
**“Stable” outlook**

# Business Overview





# Corporate Structure





# Integrated Business Model



## *Equipment Bank*



- Ownership of a fleet of modern equipment enables quick mobilization besides ensuring continuous availability of critical equipment
- Reduces costs and facilitates timely completion of projects through enhanced control

## *Own Quarries / Raw Material Sourcing*



- Own / Leasing of Quarries helps in securing of raw material and project completion within scheduled time & budget

## *In-house Design & Engineering*



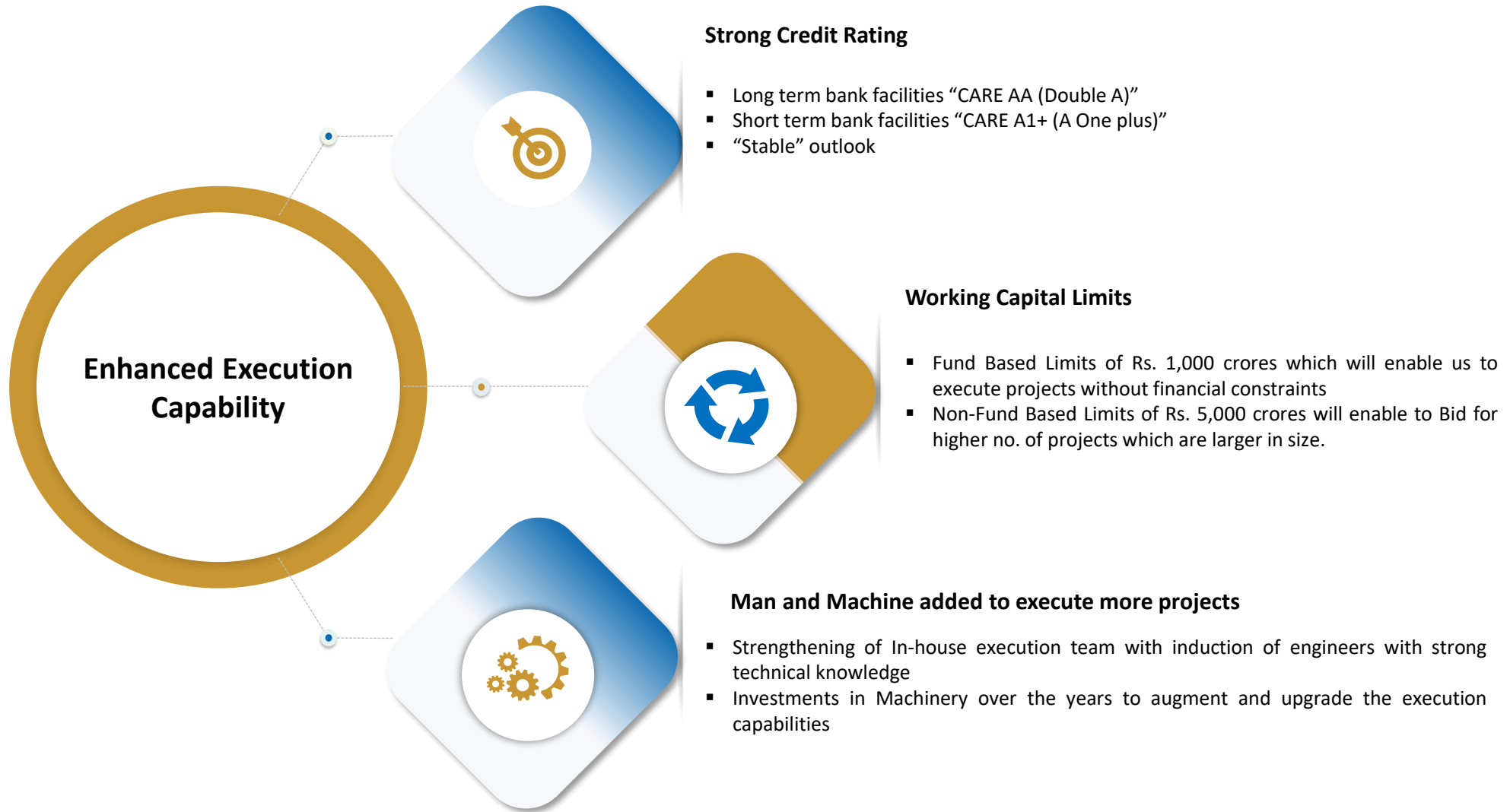
- Controls the entire process from conceptualization to commissioning of a given project which helps in providing customized solutions as per clients' specific requirements

## *In-house Construction*



- Ensuring timely completion of projects, reducing reliance on third parties and lowering costs

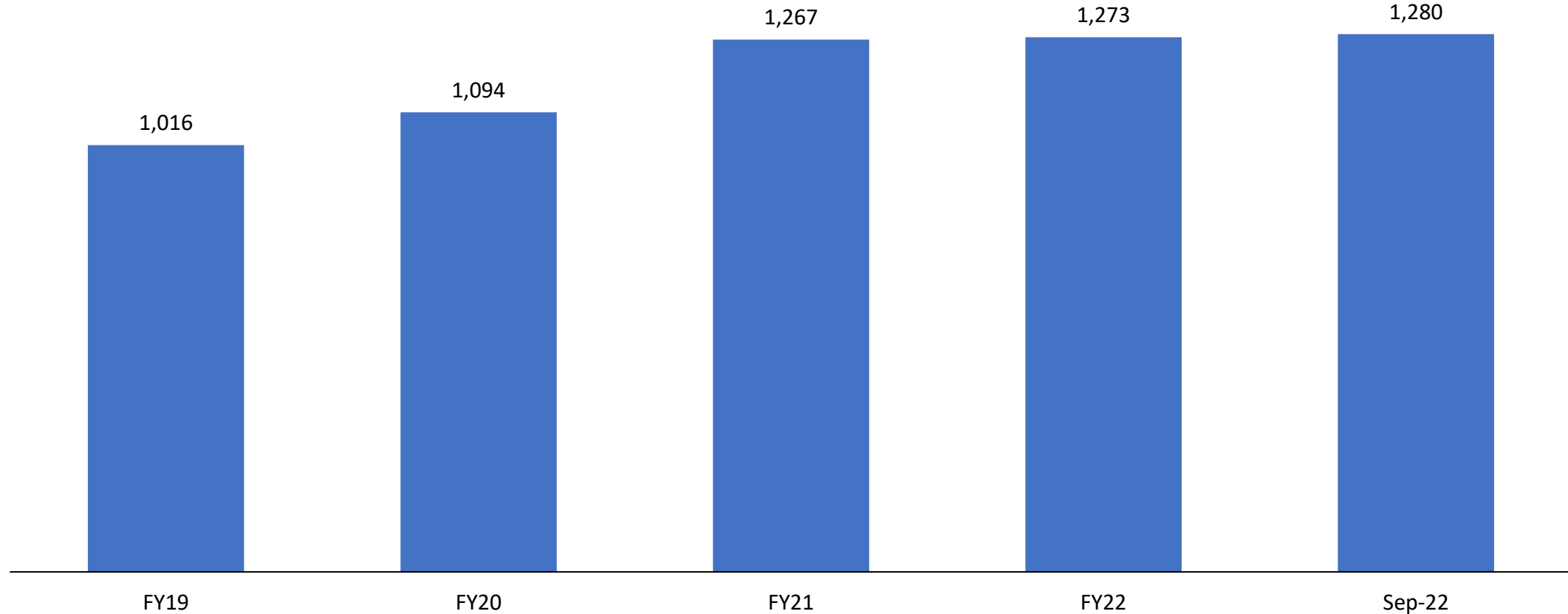
# Enhanced Execution Capability



# Enhanced to Augment and upgrade the execution



Rs. Crores

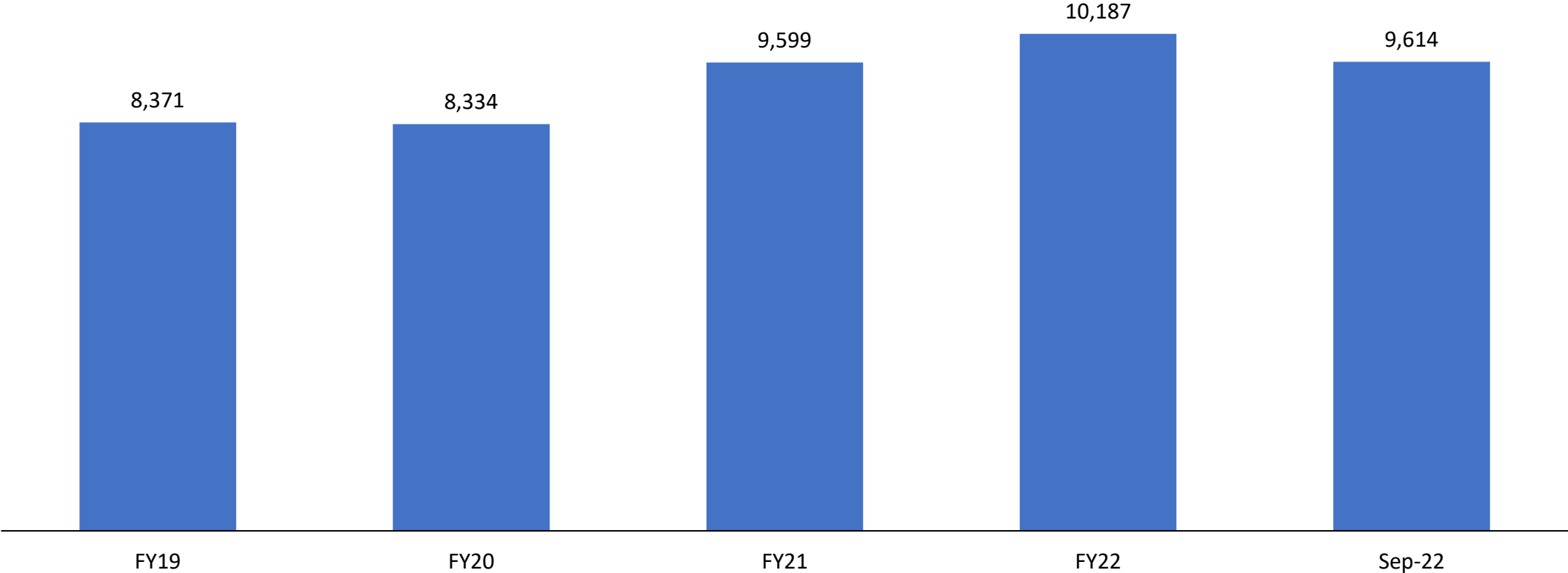


**Present Capex will enable us to achieve a Turnover of Rs. 8,000-9,000 crores**

# Strengthening of in-house execution team



No. of Employees



**Strengthening of In-house execution team with induction of engineers with strong technical knowledge**

# Strong Credit Rating



## Upgraded

- PNC Raebareli Highways Private Limited.
  - ✓ Long term bank facilities (Senior debt) at CARE AA+; Stable (Double A plus; Outlook: Stable).
- PNC Kanpur Highways Limited
  - ✓ Long term bank facilities at CARE A+; Stable (Single A Plus; Outlook: Stable)
- PNC Khajuraho Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A+; Stable (Single A plus; Outlook: Stable)
- PNC Chitradurga Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A+; Stable (Single A plus; Outlook: Stable)
- PNC Aligarh Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE AA+; Stable (Double A plus; Outlook: Stable)
- PNC Bundelkhand Highways Pvt. Ltd.
  - ✓ CARE A+; Positive (Single A plus; Outlook: Positive) on long term bank facilities

## Assigned

- PNC Meerut Haridwar Highways Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities

## Reaffirmed

- MP Highways Private Limited.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Bithur Kanpur Highways Private Limited.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Gomti Highways Private Limited.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Bareilly Nainital Highways Private Limited
  - ✓ Long term bank facilities at CARE BBB+; Stable (Triple B Plus; Outlook: Stable)
- PNC Infratech Ltd.
  - ✓ Long term bank facilities at CARE AA; Stable (Double A; Outlook: Stable)
  - ✓ Short term bank facilities at CARE A1+ (A One plus)
- PNC Triveni Sangam Highways Pvt. Ltd.
  - ✓ CARE A-; Stable (Single A Minus; Outlook: Stable) on long term bank facilities
- PNC Challakere (Karnataka) Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Unnao Highways Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities



# Experienced Promoters



**Mr. Pradeep Kumar Jain**

## **Chairman & Managing Director**

- Over 40 years of experience in the construction, infrastructure sector and allied areas
- Responsible for overall administration and supervision of projects and liaison with agencies



**Mr. Naveen Kumar Jain**

## **Promoter**

- Over 31 years of experience in industries such as construction, cold storage, transportation, machineries and transport organization



**Mr. Chakresh Kumar Jain**

## **Managing Director**

- Over 30 years of experience in development of infrastructure sector, such as construction of highways, airports, rail over-bridges among others
- Responsible for overall finance, project management & administration



**Mr. Yogesh Kumar Jain**

## **Managing Director**

- Over 25 years of experience in planning, execution, supervision of work starting from pre-qualification and tendering up to completion and handing over of sites
- Responsible for technical supervision of projects up to completion stage of such projects

# Board of Directors



**Mr. Pradeep Kumar Jain**  
*Chairman & Managing Director*



**Mr. Chakresh Kumar Jain**  
*Managing Director*



**Mr. Yogesh Kumar Jain**  
*Managing Director*



**Mr. Anil Kumar Rao**  
*Whole-time Director*



**Mr. Talluri Raghupati Rao**  
*Wholetime Director*



**Mr. Krishan Kumar Jalan (IAS)**  
*Independent Director*



**Mr. Gauri Shankar**  
*Independent Director*



**Mr. Subhash Chander Kalia**  
*Independent Director*



**Mr. Ashok Kumar Gupta**  
*Independent Director*



**Ms. Deepika Mittal**  
*Independent Director*

# Clientele



**State Water & Sanitation Mission**  
**NAMAMI GANGE AND RURAL WATER SUPPLY DEPARTMENT**  
Government of Uttar Pradesh



Uttar Pradesh Power Corporation Limited



# Growth Strategy



## Diversification



- Leveraging Strong Project Execution track record to diversify into new functional areas of infrastructure development
- Expand presence in development of industrial areas and dedicated freight corridor projects
- Diversify into waste management, water-related infrastructure projects such as river-connecting

## Strong Relationships



- Maintaining Strategic Alliances with companies whose Resources, Skills & Strategies for synergy
- Enter into project-specific JVs or sub-contracting relationships

## Competitiveness



- Improve performance and competitiveness of existing business through investments in technology, equipment and skilled manpower
- Investments in modern equipment will ensure cost effective execution

## Focused Approach



- Continue to focus on our Core EPC Strength & Regional Expertise
- Increase presence in BOT, OMT & HAM projects by leveraging our technical and financial credentials developed through our focus on core EPC projects





**For further information, please contact:**

**Company :**

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CIN: L45201DL1999PLC195937

Mr. D. K. Maheshwari  
Vice President - Finance

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[www.pncinfratech.com](http://www.pncinfratech.com)

**Investor Relations Advisors :**

Strategic Growth Advisors Pvt. Ltd.  
CIN: U74140MH2010PTC204285

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